



Painting Contractor Checklist

Observations and Questions	Weatherly Painting	Competitor 1: -----	Competitor 2: -----
Promptly returned initial phone call			
On time for initial appointment			
Produced positive first impression (smiling, well groomed, clean clothes...)			
Demeanor is polite and friendly			
Knowledgeable on industry trends			
Showed respect for our property			
Asked questions to understand our needs			
Made recommendations/ offered alternatives			
Explained work progress and project cleanup			
Is licensed, bonded and insured	WEATH*013J9		
Has active accounts with Labor & Industries, Department of Revenue and Employment Security	YES!		
Willingly provided references and testimonials			
Provided written estimate			